

EMERGING STRONGER THROUGH RESILIENCE

Performance Update – Q1 FY 2021-22

August 13, 2021

DISCLAIMER

“Some of the statements in this communication may be ‘forward looking statements’ within the meaning of applicable laws and regulations. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company’s operations include changes in industry structure, significant changes in political and economic environment in India and overseas, tax laws, import duties, litigation and labour relations.”

PRESENTATION FLOW

- Results
 - Financial Highlights – Consolidated
 - Segment Performance
- Business Performance
 - Performance highlights including Subsidiaries and Associates
- Other information

FINANCIAL HIGHLIGHTS – CONSOLIDATED

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Particulars (₹crore)	Q1 FY 2021-22	Q1 FY 2020-21	% Growth
Total Income	3,101	2,119	46%
PBDIT *	434	317	37%
Depreciation	64	57	-
PBIT*	371	260	43%
Interest	134	114	-
Net Profit *#	139	69	101%

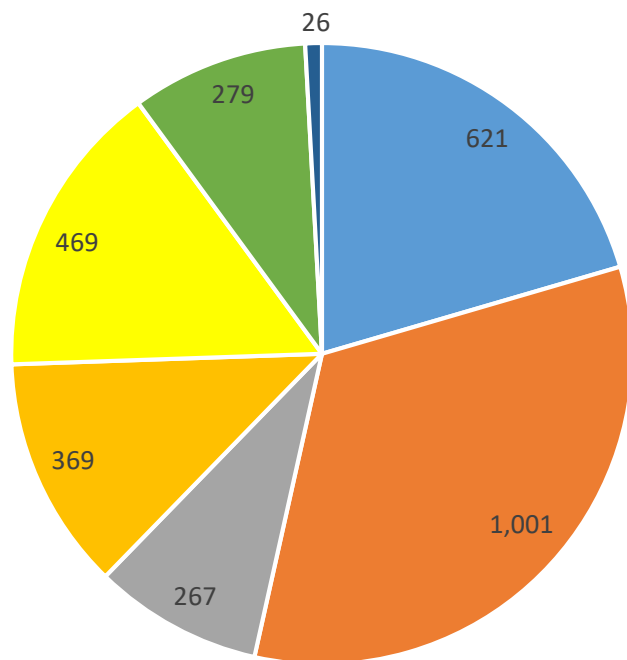
* Including share of profit in associates ;

With share of profit in associate companies, post reduction of non-controlling interest.

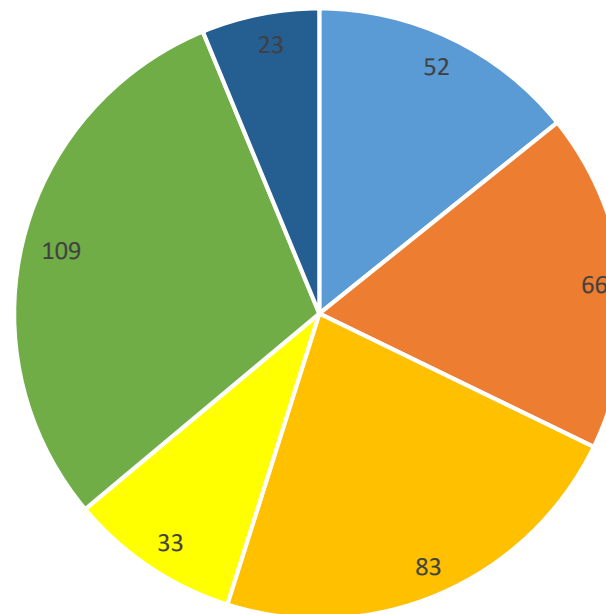
CONSOLIDATED RESULTS – SEGMENT PERFORMANCE

SEGMENT-WISE CONTRIBUTION TO FINANCIALS: Q1 FY 2021-22

Revenue * (₹ crore)



PBIT * (₹ crore)



*excluding others segment.

■ CHEMICALS

■ DAIRY

■ VEG OILS

■ FINANCE & INVESTMENTS

■ ANIMAL FEEDS

■ CROP PROTECTION

■ ESTATE & PROPERTY DEVELOPMENT

**BUSINESS PERFORMANCE: Performance Highlights
incl. subsidiaries, JVs and Associates**

CONSUMER (GCPL)

Business and Financial Highlights for Q1 FY2021-22:

- Consolidated sales grew by 24% year-on-year.
- Consolidated EBITDA grew by 29% year-on-year.
- Consolidated net profit grew by 38% year-on-year (without exceptional items and on offs).
- **Category Review**
 - **Home Care:** Home Care saw a robust growth of 21%. Growth was broad-based across premium formats (aerosols, electrics and non-mosquito portfolio) and burning formats. Home Hygiene witnessed strong demand amidst the second wave of COVID-19.
 - **Personal Care**– Personal Care grew by 17%. Personal Wash & Hygiene continued momentum, delivering strong double-digit sales growth. Hair Colours recorded strong double-digit growth on a low base. Godrej Expert Rich Crème continues to perform well, backed by a strong marketing campaign

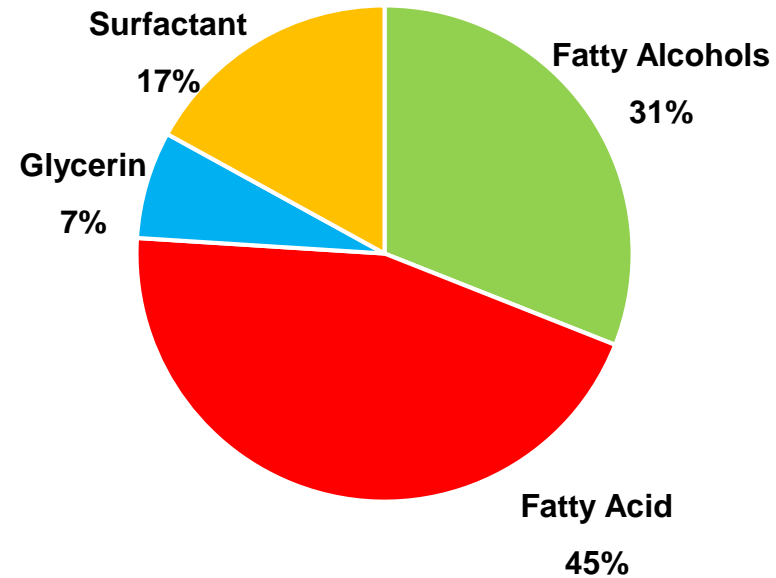


Financial Highlights for Q1 2021-22

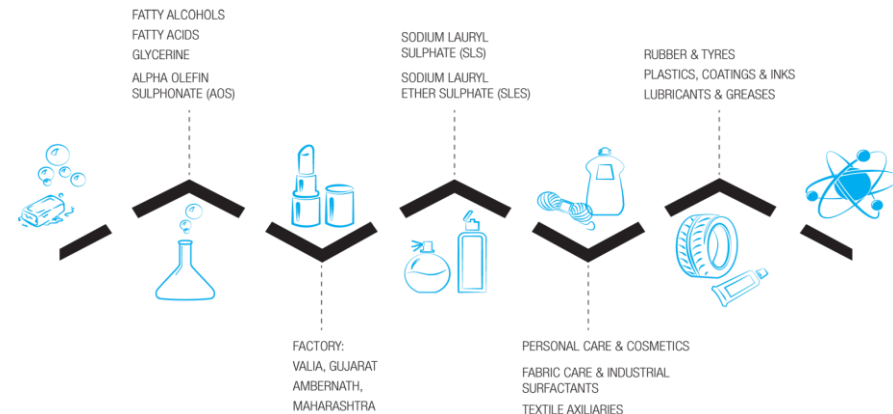
₹ crore	Q1 FY 21-22	Q1 FY 20-21
Revenue	621	246
PBIT	52	1

- Revenues for Q1 FY22 increased by 153% as compared to Q1 FY21

Product Portfolio Q1 FY 2021-22



GIL Chemicals received 5 Awards at the 7th 5S National Conclave organised by the Quality Circle Forum of India.



Godrej Properties Limited (GPL) - Consolidated Financial Highlights:

₹ crore	Q1 FY22	Q1 FY21
Total Income	232	165
Net Profit after tax	17	(19)

Business & Sales Highlights for Q1 FY 2021-22

- Q1 FY22 witnessed total booking value of ₹ 497 crore and total booking volume of 0.77 million sq. ft. as compared to total booking value of ₹ 1,531 crore and total booking volume of 2.51 million sq. ft. in Q1 FY21.
- Leased over 1 lakh sq. ft. of office space at Godrej Two, despite two months of lockdown.
- COVID 19- second Wave Impact: Construction activity continued at most of the sites during the lockdown, albeit at a slower pace.
- Received 6 awards in Q1 FY22.

AGRI BUSINESS

Godrej Agrovet Limited (GAVL) - Consolidated Financial Highlights

₹ crore	Q1 FY22	Q1 FY21
Total Income	2003	1562
Net Profit after tax	106	89

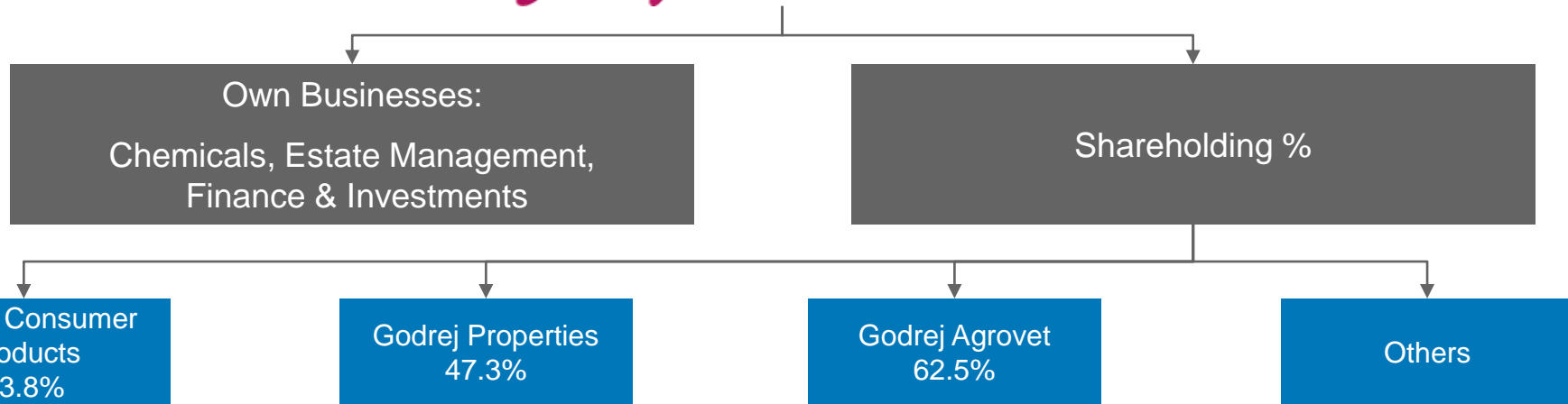
- **Animal Feed:** Realisation of R&D benefits and strategic raw material stocking supported profitability levels. Segment results grew by 33% for Q1FY22 as compared to the corresponding quarter of the previous year.
- **Vegetable Oil:** Segment revenue grew by 84% in Q1FY22 due to increase in Crude palm oil and Palm Kernel oil prices, Segment results increased to ₹ 33 crore in Q1FY22 from ₹ 7 crore.
- **Crop Protection Business:** In Q1FY22, Consolidated revenues posted a growth of 15% as compared to the corresponding quarter of the previous year.
- **Dairy:** In Q1FY22 revenues stood at ₹267 crore a growth of 13% as compared to the corresponding quarter of the previous year.



OTHER INFORMATION

GODREJ INDUSTRIES LIMITED

CORPORATE STRUCTURE

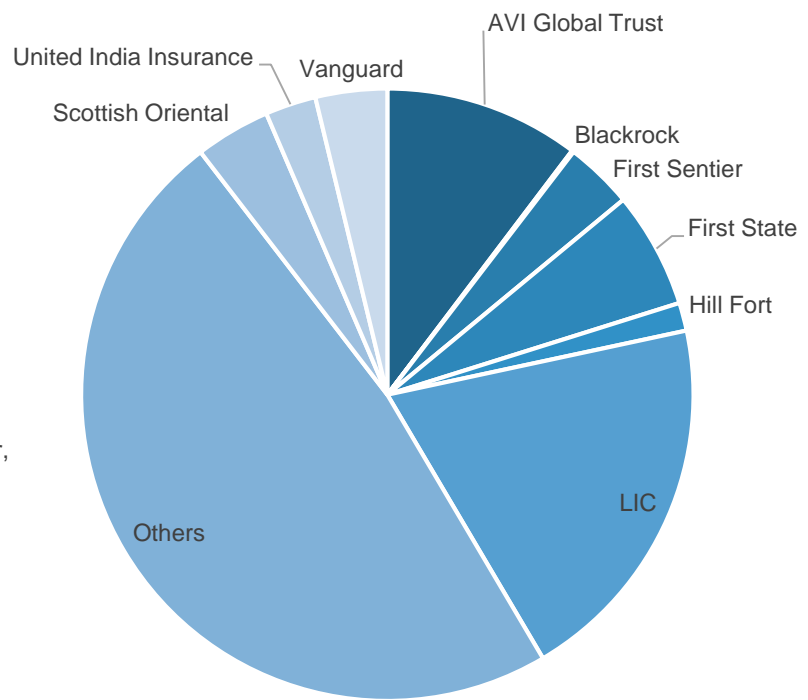
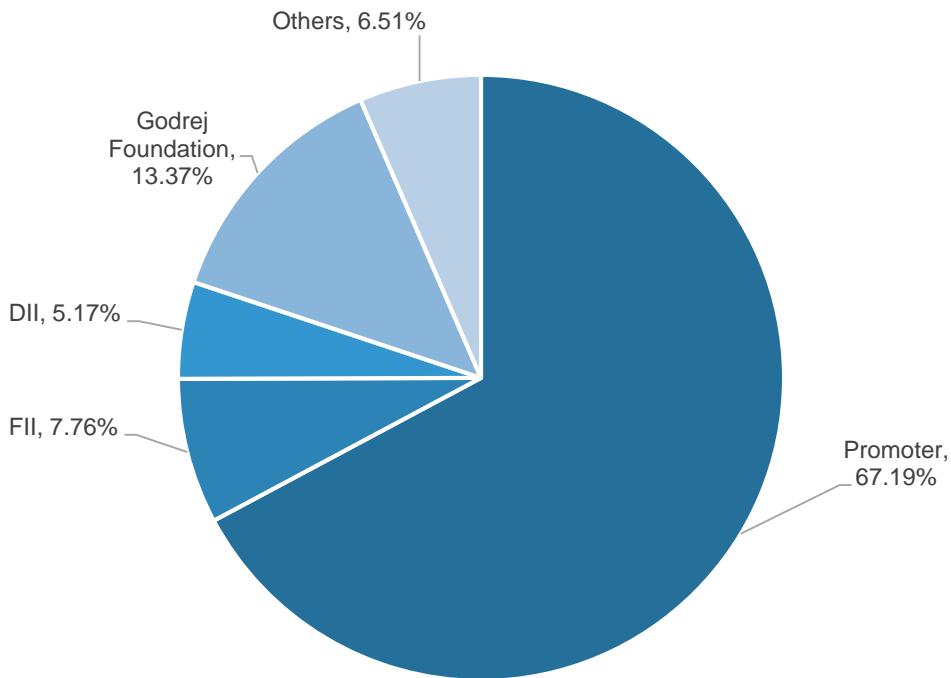


- Other investments

SIGNIFICANT APPRECIATION IN INVESTMENT VALUE

Company	Business	Holding (%)	Investment at cost (₹ crore)	Market Value [^] of investment (₹ crore)
Godrej Consumer Products (GCPL)	FMCG, Personal and Household Care products	23.8%	1,366	21,120
Godrej Properties (GPL)	Real Estate and Property Development	47.3%	1761	18,354
Godrej Agrovvet	Animal Feed, Agri-inputs, Poultry, Dairy & Oil Palm	62.5%	810	7,600
Godrej International	International Trading	100%	15	
Godrej International & Trading	International Trading & Investments	100%	4	
Others		--	26	
	Total		3,982	

SHAREHOLDING PATTERN AS ON JUNE 30, 2021



Major Institutional Investors



THANK YOU FOR YOUR TIME AND CONSIDERATION