

Performance Update

Q4 & FY- 2024-25

May ,15, 2025

DISCLAIMER

“Some of the statements in this communication may be ‘forward looking statements’ within the meaning of applicable laws and regulations. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company’s operations include changes in industry structure, significant changes in political and economic environment in India and overseas, tax laws, import duties, litigation and labour relations.”

PRESENTATION FLOW

- Results
 - Financial Highlights – Consolidated
 - Segment Performance
- Business Performance
 - Performance highlights including Subsidiaries and Associates
- Other information

FINANCIAL HIGHLIGHTS – CONSOLIDATED

FINANCIAL HIGHLIGHTS - CONSOLIDATED

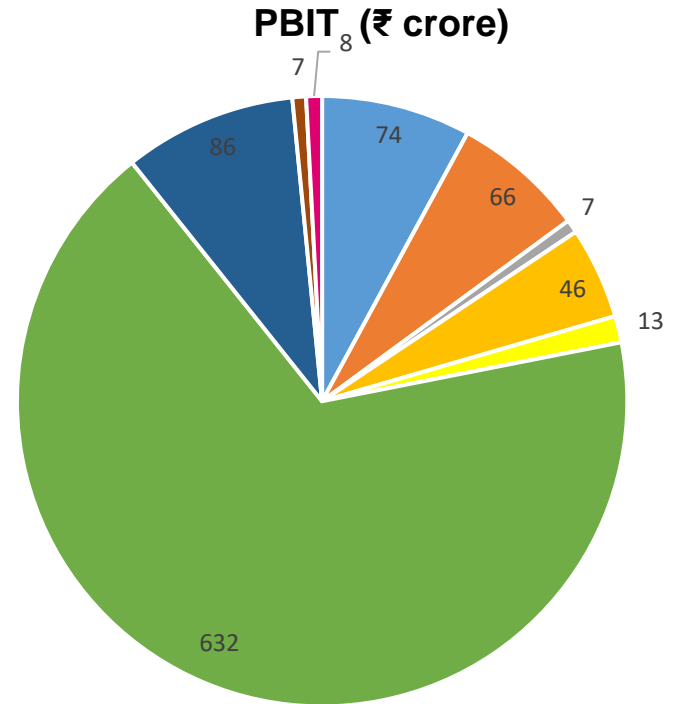
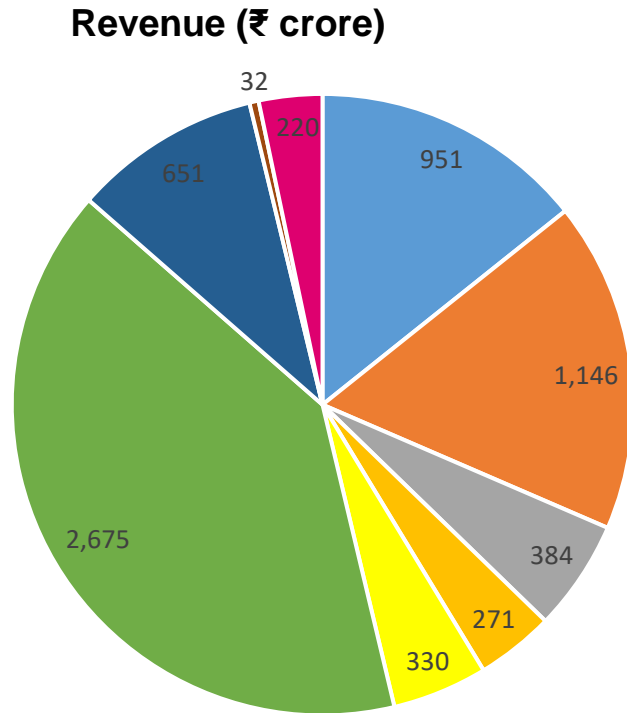
Particulars (₹crore)	Q4 FY 2024-25	Q4 FY 2023-24	% Growth	FY 2024-25	FY 2023-24	% Growth
Total Income	6,400	5,103	25%	21,924	18,097	21%
PBDIT *	1,288	592	118%	4,740	2,688	76%
Depreciation	110	100	-	430	371	-
PBIT*	1,178	492	140%	4,310	2,317	86%
Interest	542	369	-	1,957	1,352	-
Net Profit *#	183	(312)	-	981	60	1536%

* Including share of profit in associates & exceptional.

With share of profit in associate companies, post reduction of non-controlling interest.

CONSOLIDATED RESULTS – SEGMENT PERFORMANCE

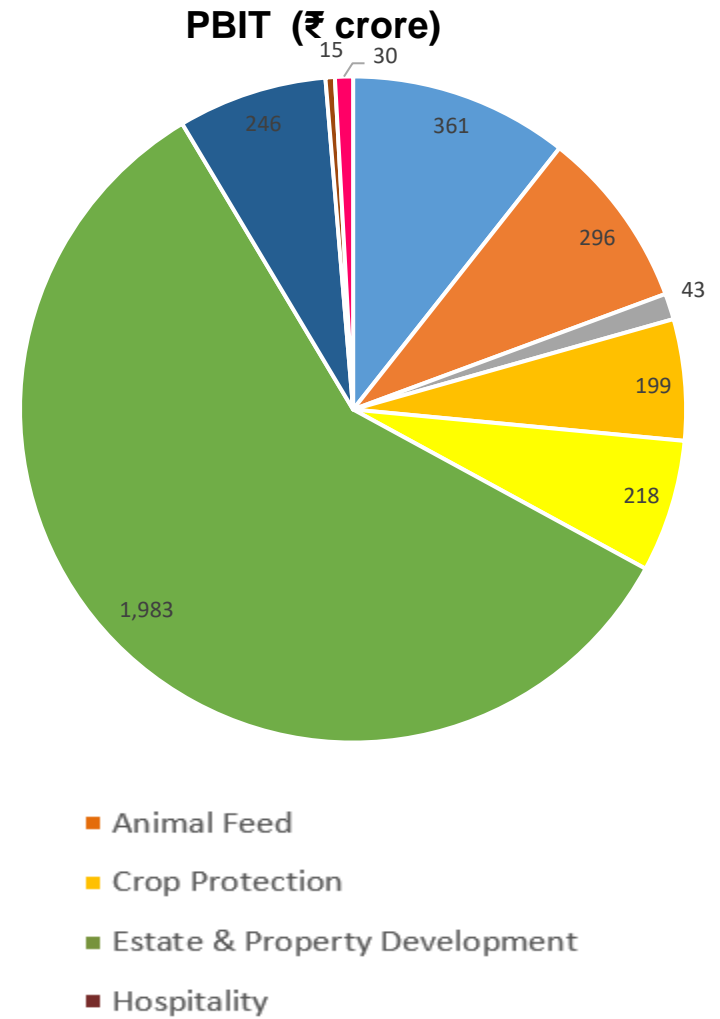
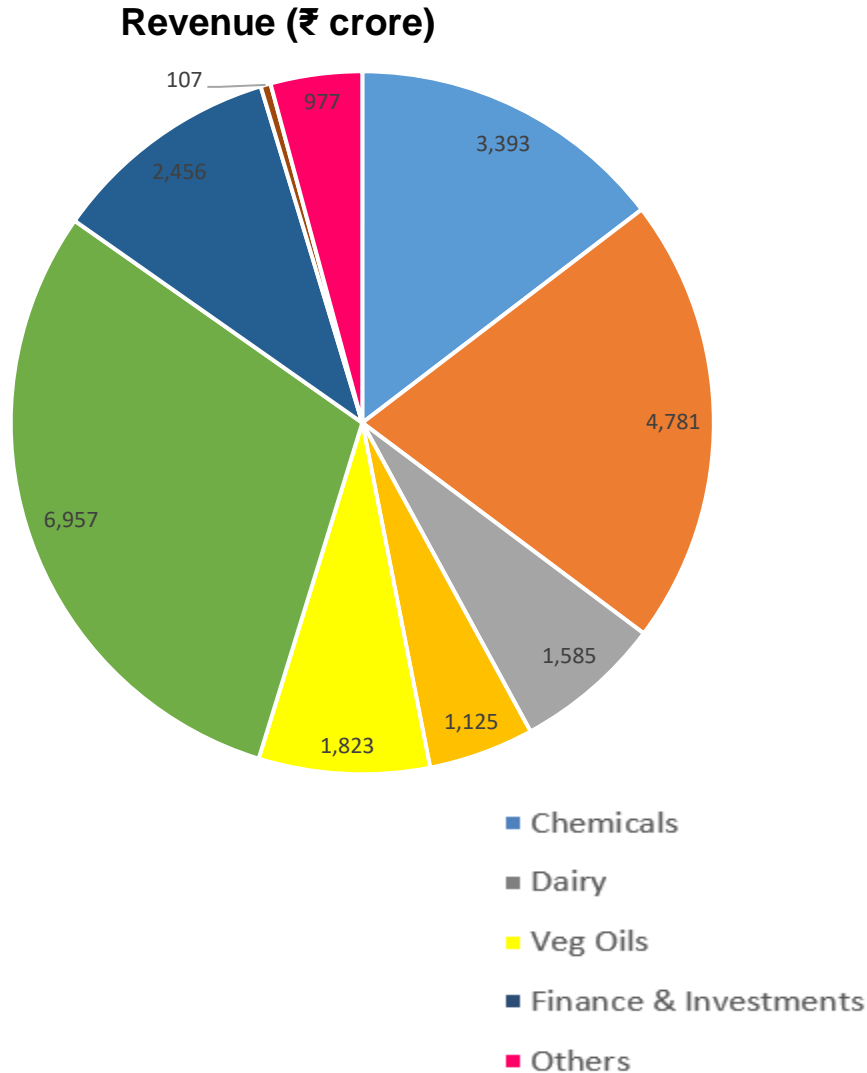
SEGMENT-WISE CONTRIBUTION TO FINANCIALS: Q4 FY 2024-25



■ Chemicals
■ Dairy
■ Veg Oils
■ Finance & Investments
■ Others

■ Animal Feed
■ Crop Protection
■ Estate & Property Development
■ Hospitality

SEGMENT-WISE CONTRIBUTION TO FINANCIALS: FY 2024-25



**BUSINESS PERFORMANCE: Performance Highlights
incl. subsidiaries, JVs and Associates**

CONSUMER (GCPL)

Business and Financial Highlights for Q4 FY 2024-25:

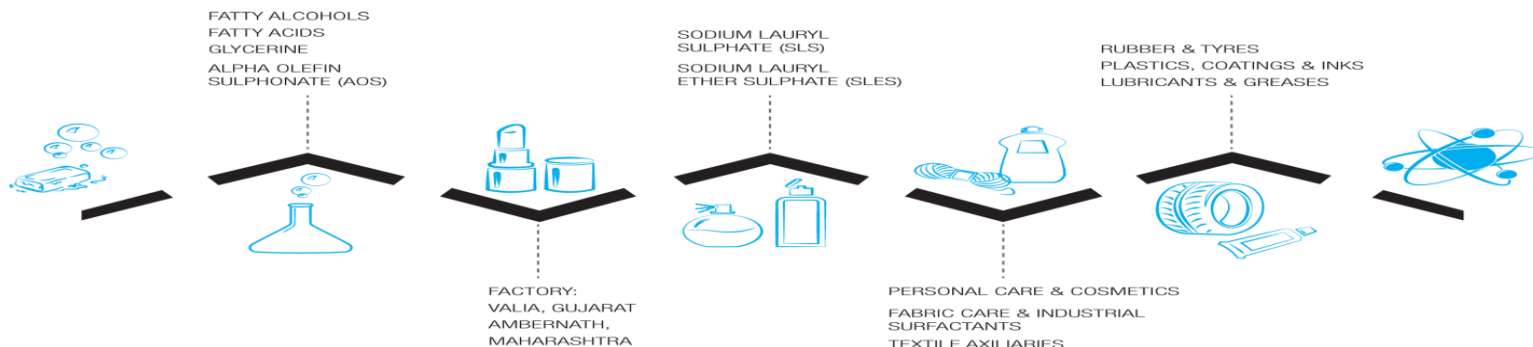
- Consolidated sales for Q4 FY2025 grew by 7% year-on-year.
- Q4 FY 2025 Consolidated EBITDA grew by 1% year-on-year
- **Category Review**
 - **Home Care:** Home Care grew by 14%. Household Insecticides delivered a double-digit growth buoyed by a good season and strong market share gains across all formats. Air Fresheners continues to perform well, delivering high-single-digit volume growth. Fabric Care delivered strong double-digit volume growth..
 - **Personal Care:** Personal Care grew by 4%. Personal Wash volumes declined by mid-high single digit during the quarter as a result of volume- price rebalancing. Magic Handwash continues to deliver strong double-digit volume growth. Hair Colour volumes grew in mid-single digit. Godrej Expert Rich Crème access packs continue to perform well and grow in double-digit.



Financial Highlights

₹ crore	Q4 FY-25	Q4 FY-24	FY 25	FY 24
Revenue	950	670	3,392	2,697
PBIT	74	43	361	254

- Revenue for Q4 FY25 increased by 42 %
- PBIT for Q4 FY25 increased by 72 %
- Revenue for FY25 increased by 26%
- PBIT for FY25 increased by 42%
- Exports account for ~30% of Revenue
 - Exports for Q4 FY25 increased by 29%
 - Exports for FY25 increased by 24%



Godrej Properties Limited (GPL) - Consolidated Financial Highlights:

₹ crore	Q4 FY25	Q4 FY24	FY 25	FY 24
Total Income	2,646	1,952	6,848	4,362
Net Profit after tax	382	471	1,400	725

Business & Sales Highlights for FY 2024-25

- Godrej Properties delivered its highest ever bookings, collections, operating cash flow, earnings, and deliveries in a financial year in FY2025 , Booking value for FY 24-25 : ₹ 29,444
- GPL delivered highest ever annual net profit of ₹ 1,400 crore for FY25
- GPL added 14 new projects in FY25 with a total estimated saleable area of approximately 19 million sq. ft. and total estimated booking value potential of ₹ 26,450 crore.
- GPL has delivered 18.4 million sq. ft. of projects in FY25 across 5 cities representing a YoY growth of 47%.
- GPL received 32 awards in Q4 FY25 and a total of 117 awards in FY25

AGRI BUSINESS

Godrej Agrovet Limited (GAVL) - Consolidated Financial Highlights

₹ crore	Q4 FY25	Q4 FY24	FY25	FY24
Total Income	2,147	2,144	9,426	9,602
Net Profit after tax	71	57	430	360

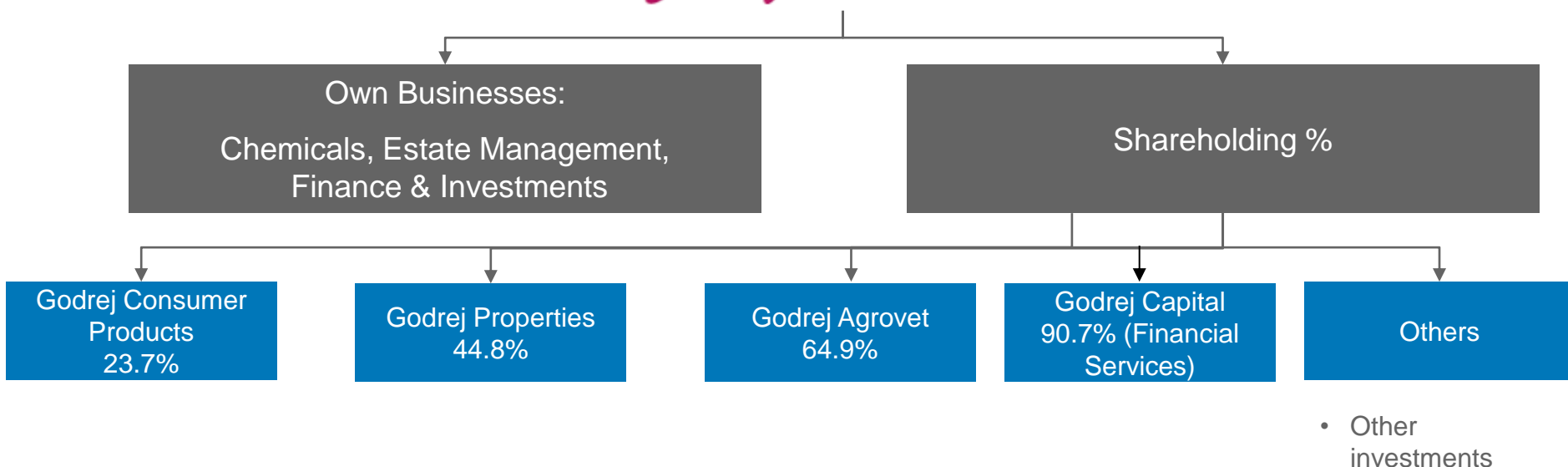
- **Animal Feed:** Segment margin for FY25 improved considerably as compared to FY24 on account of favourable commodity prices and cost optimisation initiatives.
- **Vegetable Oil:** In Q4 FY25, both segment revenue and margins recorded a robust growth on account of higher realisations of CPO and PKO and increase in FFB arrivals by 10%
- **Crop Protection Business:** In Q4FY25, Consolidated revenues stood at ₹271 crore as compared to ₹254 crore in the corresponding quarter of the previous year.
- **Dairy:** Q4 FY25, segment revenue remained flat while segment margins declined primarily due to increase in procurement prices.



OTHER INFORMATION

GODREJ INDUSTRIES LIMITED

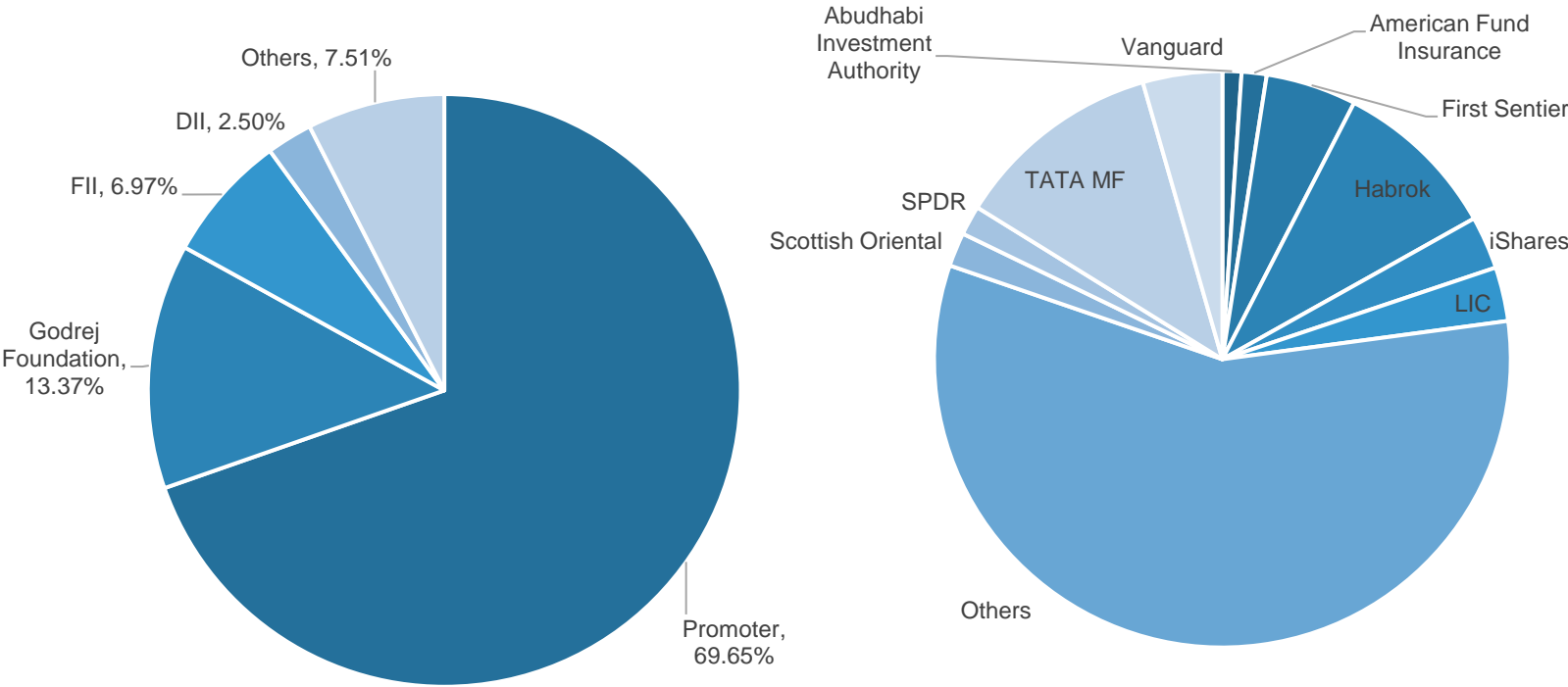
CORPORATE STRUCTURE



SIGNIFICANT APPRECIATION IN INVESTMENT VALUE

Company	Business	Holding (%)	Investment at cost (₹ crore)	Market Value ^ of investment (₹ crore)
Godrej Consumer Products (GCPL)	FMCG, Personal and Household Care products	23.7%	1,366	28,135
Godrej Properties (GPL)	Real Estate and Property Development	44.8%	2732	28,697
Godrej Agrovet	Animal Feed, Agri-inputs, Poultry, Dairy & Oil Palm	64.9%	1043	9,405
Godrej Capital Ltd	Financial Services	90.7%	3169	
Godrej International	International Trading	100%	15	
Godrej International & Trading	International Trading & Investments	100%	4	
Others		--	25	
	Total		8,354	

SHAREHOLDING PATTERN AS ON MAR 31, 2025



Major Institutional Investors



THANK YOU FOR YOUR TIME AND CONSIDERATION